

Deal or No Deal Game

PREPARATION

- Buy some quality Envelopes (about greeting card size).
- Print pictures of some products that you are happy to give away as Free Gifts to reward your Hosts. You can use some that you have in stock or that you purchase using your 50% discount via a 'Build for More'.
- Put a picture into each envelope and seal.

AT THE END, AFTER THE 1:2:1 CONSULTATIONS & ORDER TAKING... GATHER THE GUESTS

"OK, if I can ask everyone to gather round. I want to thank our Host once again for a great morning / afternoon / evening. As well as her Free Gift, Arbonne will reward her with some lovely Products at up to half-price, as a thank you.

We are going to play a game called, 'Deal or No Deal'."

Give out the 'Deal' or 'No Deal' Envelopes

"Here's a SPECIAL ENVELOPE for each of you.



Inside each envelope is a picture of a favourite Arbonne product. If you would be willing to have a few friends over for an Arbonne event like this, just say, 'Deal'!

If you say, 'Deal' you can open your envelope and receive THAT product for FREE just for having a few friends over. Even you plus two friends will count!

Only those who say 'Deal' get to open their envelopes."

Wait a few seconds for someone to say, 'Deal'. If no one says, 'Deal' then up the ante and say...

"The first person to say, 'Deal' will also get to take home the rest of the Protein Bars from tonight, or I will give you an extra gift [or similar]."

Once someone says, 'Deal' and has opened their envelope, RAVE about the product they've won!

"Oh, I love the [insert name of product]! You will love it! Thank you so much for being a host, I really appreciate it. Who else wants to open their envelope?"

"Thank you so much for coming along tonight, you've been great fun to be with."

Explain to those who agree to Host an Event, and who open their Envelopes, that you'll bring their free gift along to their event. Make a note what product each 'Future Host' has won.