# **GLOW EVENT - TEMPLATE SCRIPT**

\*\*This can be used for multiple types of events...in person or online. This is just a guide - make it your own\*\*

# \*\*START BY SHARING YOUR ARBONNE STORY AND PERSONAL TRANSFORMATION WITH THESE PRODUCTS\*\*

Everyone wants a healthy glow! And we have the solution for you with Arbonne.

Arbonne is all about the inside and out approach. The fact is, whats going on inside is as important as what you put on the outside, if you want to feel amazing; and for your skin to glow.

Today, we want to introduce you to OUR INCREDIBLE DermResults skin line; and a super drink containing 3 ingredients to support your gut health and your skin at the same time.

The result of using both, is that you look and feel your very best!

## **GREEN GUT GLOW**

Lets start by looking at what we feed the insides...

Most people are starting to learn about gut health.

In short....we all have good and bad bacteria in our gut. We need both. But many people are walking around with an imbalance in their gut...with too much bad bacteria. And this can affect so many things:

- Mood (serotonin is produced in gut)
- Energy levels
- Sleep
- Skin
- Skin conditions
- Nutrient absorption
- Immune system

And so much more

There are many things you can do to support gut health....

- Enough sleep, and quality sleep
- Exercise
- Water

- Deep breathing exercises
- Healthy diet (10 fruit and veg, 30 doff per week)

Also...a HUGE one and something Id recommend to absolutely everyone....take a probiotic and prebiotic

We can help with the last 2 (increased fruit and veg, and prebiotic and probiotic) which are probably the most significant ones...

#### GUTHEALTH

Crucially, this is a HIGH QUALITY probiotic, prebiotic and all includes digestive enzymes. This is incredible value for money because its a 3 in 1 product and such high quality. This will support a healthy microbiome and balance out your gut bacteria. On the quality... one serving contains 3 billion CFU of beneficial bacteria for your gut.

Game changing product!!

## **SUPERFOOD GREENS**

This wonder product delivers the benefits and phytonutrients from 36 fruit and veggies... in one scoop!

Its brilliant to pop in a drink with water, or in smoothies, and even in pasta sauce. Great to hide the kids veggies!!

What many of us also combine with this, Is another supplement that most people want to be taking, especially after age 25/30....

### SKINELIXIR

If you want your skin to glow, for it to stay plump, and your hair to be thick and springy, and nails to grow and be strong....this is the one.

Skin - loses 1% collagen each year after 24, and after 35...skin cell turnover slows (from cells turning over every28 days- to as slow as 60 days). We also lose the ability to form hyaluronic acid as efficiently. Hyaluronic acid helps the skin cells retain moisture s its role is key. So, taking a supplement is a great idea. Some collagen supplements insert animal collagen in...ours helps body to produce own.

So what we have here is ....3 PRODUCTS - HUGE IMPACT.

These come as a bundle; and as a preferred client you'll get 20% off the bundle. These also come with a 90 day money back guarantee...so if you don't feel and see the impact of them after 30 days of taking them...youll get a refund! Thats how confident we are.

We also have a couple of extra gut health support programmes for those who want to go the extra mile....

- Healthy Habits Programme
- 30 Days to Healthy Living

In the Healthy habits programme, we will support you with extra nutrition products like our cleantox tea and vegan protein powder. We will show you the impact of starting your day well and help you to create healthier habits while supporting your gut health.

The 30 days to healthy living programme is for you if you are tired of feeling sluggish, low energy; if you want some support with weight management; if you are ready to rid the bad habits and feel amazing again....this is the plan for you. Its a full reset and we will support you through online coaching and one on one support.

Now, lets talk skincare.

AGEING IS INEVITABLE, BUT THE EXTENT TO WHICE THAT SHOWS IN OUR SKIN IS NOT.

ENVRONMENTAL FACTORS ARE INEVITABLE...BUT THE EXTENT TO WHICH THEY AFFECT OUR SKIN LONG TERM...CAN BE IN OUR CONTROL.

There are a few KEY ingredients that if you go to any skin clinic, you'll be recommended to have in your skincare.

- Vitamin C. (Helps skin cell turnover)
- Hyaluronic Acid (attracts and retains moisture in skin cells)
- Phytic Acid (helps remove dead skin cells)
- Vitamin E (supports glow, through hydration)
- Ferulic Acid (A super antioxidant that works synergistically with Vitamins C & E)

- Bakuchiol/retinol (A gentle, plant based retinol alternative that helps reduce the look of facial wrinkles.

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Niacinimide (amazing pore refiner and supports the skins moisture barrier)

All of these plus a few more make up the key ingredients in the dermresults line. This is a range we recommend for ALL skin types, over 18. We do have other lines we love, and can help if you have targeted needs....but this is our flagship line we know youll love and see results with!

Not only that, but these are provided at levels above what you get in dept stores, this is what you'd get in skin clinics..levels that really create a visible impact to the skin short and long term.

In the range we have:

CLEANSER - creamy, pearlescent formula which washes away make up (double cleanse always recommended for all cleansers) and leaves skin feeling cleansed and fresh without stripping the skin of its essential hydration.

SKIN CONCENTRATE - this is like a super multi vitamin for the skin. This has high quantities of the most incredible ingredients....15% fit C, bakuchiol, ferric acid and vitamin E. With consistent use, the concentrate can reduce the appearance of environmental damage caused by pollution and ozone, and this potent antioxidant booster serum also helps improve the look of wrinkles and dark spots over time as it enhances the appearance of elasticity, firmness and texture by supporting the skin's barrier with hydration. Just a few drops of this face serum each morning is all it takes to combat visible signs of ageing and reveal radiant, healthier, youthful looking skin.

PADS - Gentle enough for daily use, these powerful skin resurfacing pads' textured finish provides physical exfoliation as Caviar Lime Extract, derived from a unique, Australian citrus pearl filled fruit, supports natural cellular renewal through acid based exfoliation (that is gently amplified by skin smoothing Phytic Acid). Designed to help kick dull, dead skin cells to the curb and keep fresh, healthy cells on the surface, this dermatologist grade vegan facial exfoliator also refines surface texture, targets the look of dark spots and helps remove impurities to leave skin looking brighter and feeling noticeably smoother. The advanced vegan ingredients were selected by our innovation scientists to support skin renewal, and it also features hydrating Sea Water to minimise the appearance of pores, Hyaluronic Acid to help the skin's barrier retain hydration and Radish Root Ferment Filtrate to replenish moisture. When used consistently as part of your evening skincare regime, you won't believe the improvement you see in the appearance of skin texture, dark spots and overall radiance - without a trip to the doctor's office!

GLOW CREAM - This moisturising cream harnesses the power of stabilised Vitamin C to help promote the appearance of more radiant and even toned complexion. Niacinamide and White Lupine Lipopeptides work with stabilised Vitamin C to support the skin's moisture barrier through hydration to enhance the appearance of brightness and even skin tone. The trio of Stabilised Vitamin C, Niacinamide, and Vitamin E acetate moisturise skin while promoting a brighter, smoother and more luminous looking complexion for a glowing finish.

**CLNICAL TRIAL RESULTS** 

SKIN CONCENTRATE

100%

## showed improvement

in the appearance of dark spots, skin texture & skin tone

91%

# saw improvement

in the look of skin firmness, fine lines and wrinkles

**GLOW CREAM** 

100% of participants showed significant *increase of hydration*\*\*

94% said skin appeared fresher looking and luminous\*\*\*

86% said skin appeared healthier\*\*\*

IF YOU WANT AN INSIDE OUTSIDE SOLUTION TO FEEL AMAZING, HEALTHIER, GIVE BODY WHAT IT NEEDS AND GLOW ON THE OUTSDE. THESE 2 SETS ARE IT.

\*\*CLOSE BY SHARING PC PROGRAMME, AND 90 DAY MONEY BACK GUARANTEE\*\*